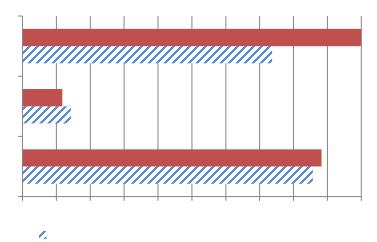
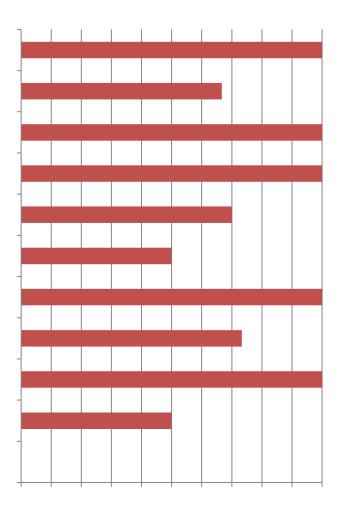
3. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 19 Salaried; 17 Craft

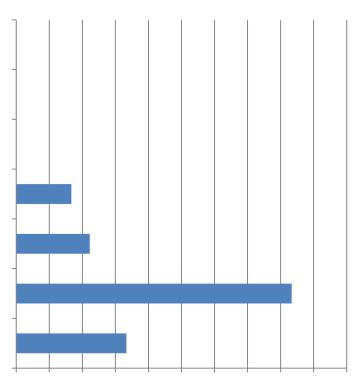


4. If your firm is having trouble filling <u>salaried</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply): 18

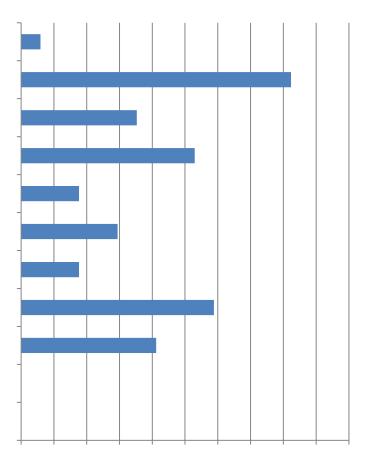


5. If your firm is having trouble filling <u>hourly craft</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply). Responses: 18

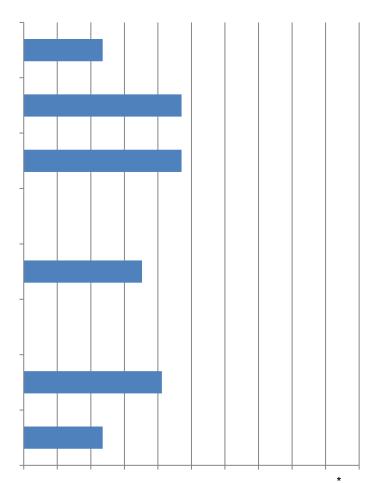
6. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses: 18



7. Has your firm added or increased use of the following to provide workers in the past 12 months? (Mark all that apply) Responses: 17



8. Has your firm made changes in hiring, training or scheduling in the past 12 months? (Mark all that apply) Responses: 17



9. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the past 12 months? (Mark all that apply) Responses 19

0. What impacts on project completion times, if any, is your firm experiencing? (Mark all that apply) Responses: 19	

12. What impact, if any, are you experiencing with respect to upcoming or expected prapply) Responses: 17	ojects? (Mark all that

